Welcome to the June Committee Week and the Annual Business Meeting

June 26, 2018
San Diego, CA

www.astm.org
Strong Standards Development in 2017

208 New Standards
1,897 Revised Standards
909 Standards Reapproved
12,700 Active Standards
Committee Anniversaries

2017
– 40\textsuperscript{th}: Personal Protective Clothing & Equipment (F23)
– 50\textsuperscript{th}: Hazardous Potential of Chemicals (E27)
– 60\textsuperscript{th}: Primary Barrier Packaging (F02)
– 80\textsuperscript{th}: Glass & Glass Products (C14), Manufactured Masonry Units (C15), Soil & Rock (D18), Plastics (D20)

2018
– 10\textsuperscript{th}: Forensic Engineering (E58), Sustainability (E60)
– 30\textsuperscript{th}: Search & Rescue (F32)
– 40\textsuperscript{th}: Amusement Rides (F24), Ships & Marine Technology (F25), Solar/Geothermal/Alt. Energy (E44)
– 50\textsuperscript{th}: Resilient Floor Coverings (F06)
– 60\textsuperscript{th}: Halogenated Organic Solvents & Fire Extinguishing Agents (D26)
– 70\textsuperscript{th}: Color & Appearance (E12)
– 80\textsuperscript{th}: Nondestructive Testing (E07), Thermal Insulation (C16)
– 90\textsuperscript{th}: Copper & Copper Alloys (B05), Light Metals & Alloys (B07)
– 120\textsuperscript{th}: Steel, Stainless Steel, Related Alloys (A01)
Committee Milestones

New Committees

- Recovered Carbon Black (rCB) (D36)
- Cannabis (D37)
- Commercial Spaceflight (F47)
- Exoskeletons and Exosuits (F48)

New Subcommittees (sampling)

- Non-hydraulic cements (C01.14)
- Grouting (D18.16)
- Geosynthetic specifications (D35.06)
- Respiratory protective equipment (F23.65)
- Others:
  - Additive manufacturing (several)
  - Thermocouples (several)
  - Non-projectile stun guns
  - Nano-enabled medical products
  - Robotics for vacuum cleaners
  - Lyophilization… and more
2017 Revenue Sources

- Publications
- Laboratory Services
- Investment Income
- Other
- Administrative Fees

- 75% Other
- 14% Publications
- 4% Laboratory Services
- 4% Investment Income
- 3% Other
- 4% Administrative Fees
Annual Report: Connecting the Dots

Chairman’s Letter

As we begin our 2017 Annual Report, we are thrilled to bring new value to help guide the mission and operations of ASTM International.

Industry and professional experience combined with a commitment to connecting stakeholders, and the ability to accomplish that goal has always been an important part of our mission.

In the last year, we took significant steps forward in helping organizations improve their performance.

- We expanded our Emerging Professional Program to include more people and new programs.
- We launched the American Premium Section, a new program for professionals in the field of premium testing.
- We continued to focus on our mission to help organizations improve their performance.

In addition, we have been working on several new initiatives, including:

- The Compass platform provides constant access to the latest standards and practices.
- The Compass platform is designed to help organizations improve their performance.
- The Compass platform provides a comprehensive view of the latest standards and practices.
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Whether you work in an office, a lab, or anywhere else, you need access to the latest standards and practices. Whether you work in an office, a lab, or anywhere else, you need access to the latest standards and practices.

As your organization grows and industry evolves, standards must keep pace. ASTM International is open to anyone who wants to help create or update standards. Every voice is heard in our committees, where the world’s most respected experts develop the world’s most respected standards.

The Compass platform provides constant access to the latest standards across disciplines of industries. We also work closely with our partners to ensure that the latest standards are implemented correctly. When your industry or nation needs a leader across all of these areas, we can be your partner.

For standards and all your needs surrounding them, we connect the dots — in your workplace... in your career... and in your daily life.

Together, we are helping our world work better.

In 2017, ASTM International created [the above script] for a 90-second, commercial-quality video to crystalize its mission.

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**technical standards support quality, safety, innovation, and trade**

Sustainable Medical Devices

A wide range of medical devices are continually being developed to meet the needs of patients with disabilities and medical conditions. ASTM International is working hard to ensure that these devices are safe and effective. ASTM International is working hard to ensure that these devices are safe and effective.

Innovative Health Services

As the healthcare industry continues to evolve, it is important that we continue to support the development of innovative health services. ASTM International is working hard to ensure that these services are safe and effective. ASTM International is working hard to ensure that these services are safe and effective.

New Medical Devices

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New Ecoskies and Ecoskies Committee

In 2015, we established the Ecoskies Committee to ensure that our standards are up-to-date and relevant. In 2015, we established the Ecoskies Committee to ensure that our standards are up-to-date and relevant.

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**...with tools to help your team collaborate...**

Specility

Our international presence allows us to bring together experts from around the world. Our international presence allows us to bring together experts from around the world.

Customer Subscription Platforms

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Understanding Customer Needs

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Five Strategic Objectives

1. Leadership
2. Global Technical Expertise
3. Standards and Technical Content Development
4. Service Provider
5. Organizational Vitality
1. Leadership

Promote focus on public health and safety, expand leadership position in the standards community and broaden the international use of products and services

- Increase visibility of ASTM’s capacity building initiatives and other major initiatives
- Deliver coordinated programs for Middle East, Latin America, Caribbean, China/Asia, Africa
- Determine market opportunity for product service offerings in China
- 2018 ASTM BoD Outreach Day in Amsterdam, Delft, Rotterdam and the Hague
- Operationalize communications initiatives stemming from the “Connecting the Dots” 2017 Metric
- Additive Manufacturing Center of Excellence
2. Global Technical Expertise

Attract and retain technical experts from around the world by creating an intellectually and professionally rewarding working environment that meets participant needs and expectations

- Recruiting, onboarding and retaining emerging professionals
- Government/trade association outreach during fall committee weeks
- Pilot university partnerships
3. Standards and Technical Content Development

Always be relevant and continuously enhance the technical quality of standards and related content by providing a best-in-class, scalable development infrastructure

- Collaboration area and online editing tool
- Mobile application strategy
- New meetings registration system and meetings application
- Next generation membership applications and services
- PTP enhancements
4. Service Provider

Understand global societal needs and service stakeholders through the integration of innovative products and services

- COMPASS enhancements
- Third party content
- Standards as Data
- Translation workflow
- Develop certification growth plan
- SEI certification database and website upgrade
5. Organizational Vitality

Provide an organizational culture of service and innovation with the appropriate resources to achieve ASTM’s mission—positioned to respond to the changing environment

- New content/services
  - PTPs for metal powders and 3D printing
  - “Lab basics” training for technicians
  - Expand live training courses to include hands-on component
  - Certification opportunities
- Building renovation
- Business continuity/infrastructure enhancements